



# Newsletter August/September

## **BMAA report**

Firstly let me say thank you to all our friends both old and new who spent time with us at BMAA. The exhibition was fantastic and our response was overwhelming. We have been very busy following up all your enquiries and trust we have satisfied your needs. If not, please feel free to follow us up. We value your custom greatly. Well done to Damien, Simon, Malcolm and Graeme on the stand. I really have a great team.



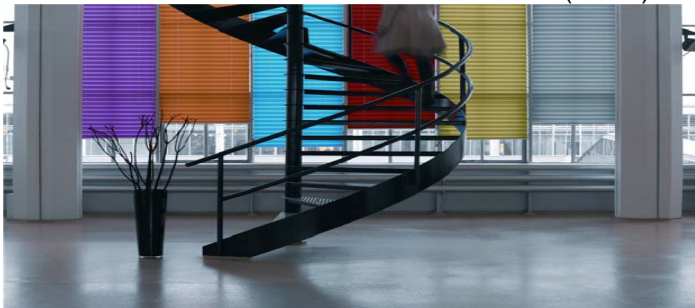
Our stand at BMAA

## **Product of the month-September-XL50pleat**

The next product of the month will be our new XL50 pleat. This will be for the month of September. Showroom samples will attract a further 20% discount while normal orders will be less a further 10%. September only so don't miss out.

## **More XL50pleat news**

We can now offer motorised (+\$1050-includes RTS controller) as well as top down (+20%) and in October/November we will have a monocontrol (+20%).



## **Not really Products of the month. Mermet Screens.**

If you haven't already received my email about our permanent Mermet price reduction, please let us know and we will fill you in but briefly we have been able to reduce our prices on our best selling screens substantially. 8505 has moved to Group2 and 7510 moves to Group1. Decoscreen moves to Group2 also. So we now have a top quality screen in price Group 1 and our best selling screens in Group2, a price reduction of between 10-20%.

We will also be making a major announcement about Somfy motor prices soon so watch this space!

## **Malcolm Young**

Anybody who deals with us on a regular basis knows Malcolm. Malcolm has been with us for over twenty years in one way or another, from our early retail store days at Peter Meyer Furnishings to Blinds by Peter Meyer for the past twenty years. Well Malcolm is about to turn 50 and has decided to take at least a year off and he and Ken are heading to America and then Europe for an extended (and long overdue) holiday. I'm sure you will know that Malcolm is far more than an employee and we have valued him enormously. We hope that we may even see him back with us one day, but for now we wish him Bon Voyage and a fabulous holiday.

## **Skylight with side channels can only use small base bar.**

Please note that our headbox and side channel system is only available with our small designer base bar. The larger base bar doesn't fit the channels. The larger base bar is now standard on bottom up blinds for strength. Also remember we now offer some very good pelmet options.

## **Emailable order form**

There is a new version available on our website. Left hand side under "Other" then "Services" then you can "submit by email" bottom right hand corner, or print and fax to us.

## **Woven timber rollups**

Just a reminder that we are once again able to make rollup woven timber blinds. This applies to our Ballauff French woven timber and also our Chinois Eclectic range. As we have published our prices as romans for the last few years, rollups are less 13%.

## **Exterior rollers**

Worth noting is that we now manufacture exterior rollscreens for the wholesale trade. These are easy to sell and install. Motorisation is available and these are a sure profit generator. Ask us for more details.

**[www.petermeyerblinds.com.au](http://www.petermeyerblinds.com.au)**  
**Make this the year you learn about motorisation**

**Ph 1800 254631**



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**Back Romans with front pelmet**

We have had really good acceptance from our clients about a new format we are offering for roman blinds. We are offering a front pelmet, similar to our woven timber format. This makes for much easier operation especially in a reveal negating the need to reach behind the blind for the cord. This option is 10% extra. Why not consider a sample blind for your showroom.

**Simply 3%**

By now you will have received a new Simply 3% swatch for you Signature Collection and our advice that it has moved from Group 4 to Group 2. It is in fact a new cloth and it now has a polyester core. It is now available up to 3000mm wide. Its is F/R , meets OEKP-TEX Standard 100 and Greenguard, so we believe its actually a better cloth than our original 3% at a better pricepoint.

**Pop up banner**

We have designed a pop up banner for one of our retail clients and we thought it was such a good idea that we have decided to offer it to other clients. These can feature your own logo or can be our generic banner. They look like this but you can send for a better image! They will cost you about \$350 each plus a little more if you want your own logo incorporated. Size is 850mm x 2100mm

**Urban Weave usable widths**

Vogue	1815
Metro	1815
Open plan	1810
Nova	1770
Manhattan	1765
High Rise	1880
Urbis	1920
Galleria	1800

Please keep this list handy. It means we could make an Urbis roller say up to 1950mm wide. Romans are no problem as we can join the fabric.



**Retail Banners available now \$350  
With your own logo \$425**

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