



Newsletter October 2009

What's new in October

Pricelist.

We have released our new and updated pricelist. Please request a copy if yours hasn't arrived. It's also available in PDF format. It's full of extra information and a number of new products. As you will already know, we were forced to have a price increase last December, the first in over two years. The new pricelist just confirms these prices but some fabrics have changed price groups. Some products have come down in price. The most important change is motorisation. A motor is now a straight add on with the same discount as the blinds. This means your discount now applies to all products equally. We have a PDF of roller blind prices including motors if you want it.

XL50Pleat

We have now released this stunning new concept and sample sets are available. Showroom sample blinds are available at list less 60%. Motorisation will be available very shortly as will the primary colours that you see in one of our advertising photos. XL50Pleat also feature a unique cording system that keeps the pleats constantly in place. We predict that this will be a big seller in 2009/10. Prices and information on page 17 of the new pricelist or on our website. This is another exclusive Peter Meyer product.



Motoglide and panelglide.

We have released our new panelglide system which features a very simple motorisation add on. Trade clients are welcome to purchase just the track system and supply their own panels, or you can buy the whole system with panels from us. Manual cord or hand draw operation is also available. This is a very smart looking system. This is another exclusive Peter Meyer product.

Order form

As well as the order forms in the back of the new pricelist-one for all blinds and a separate one for Motoglide, we can now send you an interactive PDF for blinds that you can fill in on your screen and email or print and post.

Fusion and Fusion Bambu. New samples and new widths.

Most Fusion fabrics are now available up to 2400 wide. We have also released 3 new colours, Copper, Putty and Silverthread plus 4 new Fusion Bambu which match 4 of the XL50Pleat fabrics.

Serengetti upgrade

All Signature collection owners will have received the Fusion upgrade plus the Serengetti upgrade in the last month.

Samples Sets

We currently have stocks of Signature Collections, Cachet and Ballet sample sets.

New Brochure

Within two weeks you will see a new brochure online. It is over 60 pages and will be website only based for the moment. We will produce some hard copies next year and you will be able to order small quantities (100) with your own company name on them.

New Roman Pelmet style

I walked into the factory last week and saw a blind being tested. It was a fabric roman but with a front pelmet like we do with our woven timber and it looked so good I thought I should tell you about it. It was a special request but I hope you might remember it in the future. Pelmet size is 130mm and a small surcharge will apply. There is also a new fabric pelmet for roller blinds in the pricelist.



Bottom up and shapes

There is a whole page devoted to these in the new pricelist. Please note bottom up requires a special base bar to accommodate the end caps required for the sides. All pulleys on overhead systems are stainless steel.

Custom painted timber venetians

We have always offered custom painted timber venetians in 46, 60 and 85mm but our resources have been stretched by the

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withdrawal from the market of several manufacturers. Consequently our lead times are a little longer than what we would like. We may also have to shut off pre-xmas delivery a little earlier than usual. Please try to get your orders in early to avoid disappointing your clients.

Christmas close off dates

We anticipate 1st December for most products but woven timber, timber venetians, shutters and exterior products will be earlier. Yes, it's that time of year again!

Signature Collection Update.

Please update your Signature Collection with these upgrades and deletions. It's really important that you keep these up to date please.

Remove:

Malta blackout and translucent.

Ara

Gemma

Montana

Sunpro bloc Remove **Slate and White only**

New fabrics

Fusion has three new colours plus 4 fabrics named Fusion Bambu. There is also a major upgrade of Serengetti colours you are about to receive. These will arrive shortly to you. Please note that the 4 fabrics called Fusion Bambu are also available as XL50pleat. These are all in stock now.

Note: Tuscany is not suitable for panels.

Exteriors

Designers, decorators and architects are welcome to use our new exterior awnings service. We know what works and can measure and install for you with our normal high standards and professional service.

Trade Showroom

Our Showroom is for you to use and to bring your clients to. Its open 5 days, Monday – Friday 9am-5pm.

Personal note.

Thank you to the many people who sent congratulations and good wishes to Helen and I on the wedding of our youngest son. Simon is currently in the Maldives on his honeymoon. Thank you from Helen and I.

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